# Welcome to the Bitwarden partner program

Use this guide to get started with the Bitwarden partner program as a managed service provider.

Get the full interactive view at https://bitwarden.com/partner-success-welcome-guide/



### **D** bitwarden

#### Bitwarden is your partner in password security

With the Bitwarden partner program, benefit from:

- Priority customer support
- Dedicated account manager
- Competitive pricing
- Pre-built learning content
- Marketing resources

#### How to use this guide

This guide contains everything you need to know as a Bitwarden managed service provider including:

- Sell Bitwarden like a pro
- Get started as an admin
- Get started with the Provider Portal
- Use the Bitwarden brand
- Additional learning resources

Bookmark and reference this guide at any time!

### Sell Bitwarden like pro

Begin your journey as a partner and learn how to position Bitwarden to your clients.

## **D bit**warden

⊘ Action item	Resource
Explore Bitwarden business offerings	Bitwarden Products
Learn about the features offered in Bitwarden business plans	Tools and Features
Read about the Bitwarden commitment to security, privacy, and compliance	Compliance
Explore how Bitwarden addresses common security considerations	Security Perspectives

#### Get started as an admin

Get started using Bitwarden for secure credential management as an administrator or power user.

 $\oslash$  Action item

Get to know the Admin Console

Read a quick overview of Bitwarden Password Manager

If applicable, learn how to self-host Bitwarden

Resource

Get Started with Bitwarden: Administrator

Password Manager Overview

Self-host Checklist

#### Get with the Provider Portal

The Provider Portal is your main resource for managing customers' Bitwarden Organizations at scale.

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⊘ Action item	Resource	
Learn about the Provider Portal	Provider Portal Overview	
Join a live MSP demo or watch an on-demand recording	MSP Bitwarden Events	
<b>Jse the Bitwarden brand</b> everage these resources to promote Bitwarden and share information with your clients.		
⊘ Action item	Resource	
Promote Bitwarden to your clients	The Bitwarden Brand	
Check out the Bitwarden blog for product updates, best practices, and industry news	The Bitwarden Blog	
Explore free resources available to you	Bitwarden Resources	
Contact your channel partner for a customized webinar as needed	Email: partnersupport@bitwarden.com	

#### Additional learning resources

Check out these short-form videos and resources to get quickly acquainted with Bitwarden, or send them to your clients!

### **D** bitwarden

#### ⊘ Action item

Get to know Bitwarden Password Manager

Get started with Bitwarden as a team member

Become a Bitwarden power user

Check out the Bitwarden product demo or share it with your customers!

Join an MSP Office Hour session

Resource

Get to know Password Manager

Get Started with Bitwarden: Team Member

**Bitwarden Power Users** 

Bitwarden Teams & Enterprise demo

Bitwarden | Tuesday MSP Office Hours Bitwarden | Friday MSP Office Hours